



blueprints

break barriers - build futures
powered by community action

ANNUAL REPORT

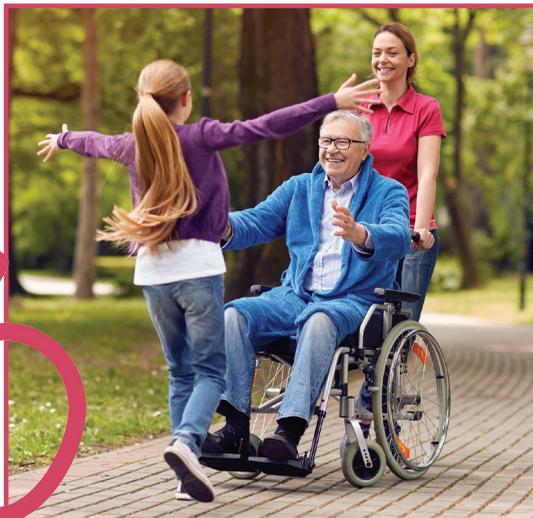
personal success, community progress





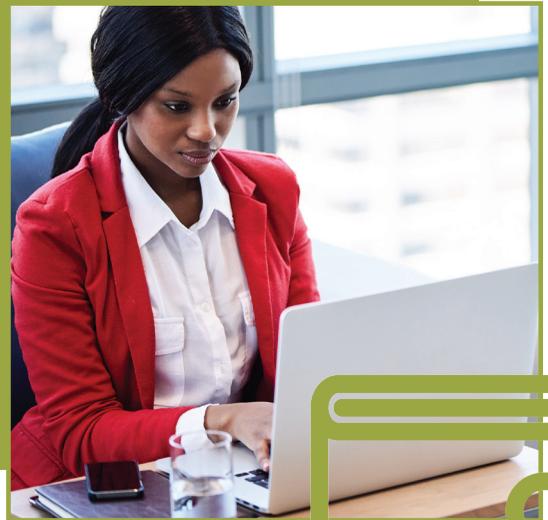
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Washington County

150 West Beau Street
Suite 304 (HQ)
Washington, PA 15301

365 Jefferson Avenue
Washington, PA 15301

West Virginia

1800 Locust Avenue
Fairmont, WV 26554

103 Euclid Drive
Parkersburg, WV 26104

Greene County

58 East Greene Street
Waynesburg, PA 15370

1.877.814.0788

www.myblueprints.org



@myblueprintsorg

BREAK BARRIERS

Dear Friends and Neighbors,

Another year of breaking barriers and building futures! We are pleased to share with you the outcomes of our work in this report. You'll see in the following pages that we are effectively "moving the needle" in our community on equipping people to build their futures and forge ahead with success.

Whether it's the new initiatives and services we create to address changing local needs, the evidence based practices we embrace to increase our outcomes, or our real-time, flexible strategic planning that helps us effectively navigate our ever changing environment, we're constantly on the move to improve our community and organization.

We are exceptionally proud of our many programs and of our 350 skilled and committed employees, who helped break barriers and build futures for 19,000 people this year in Pennsylvania's Washington and Greene counties, and throughout West Virginia.

In partnership with our outstanding supporters and stakeholders, we equip and educate people to improve their lives by co-designing solutions that encourage self-made stability.

We are thankful for your support of that endeavor.



Scott R. Slagle
President
Board of Directors



Darlene J. Bigler
Chief Executive Officer

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BUILD FUTURES³

OUR MISSION

Blueprints serves as the catalyst to mobilize the resources of the entire community to enable families and individuals in our service area to attain the skills, knowledge, motivations and opportunities to become self-sufficient.

OUR PROMISE

Blueprints changes people's lives, embodies the spirit of hope, improves communities and makes America a better place to live. We care about the community and we are dedicated to helping people help themselves and each other.



WE BELIEVE

An engaged community, caring leadership and responsible planning can eliminate poverty, create a strong, healthy economy and encourage prosperity for all.



OUR VISION FOR OUR COMMUNITY

- All people are valued, cared for and healthy, regardless of economic status.
- Education prepares all children to fulfill their potential and meet their future needs.
- All people live in safe, affordable, decent housing.
- People are skilled and committed to leading change and improvement in our community.
- All people have the skills and opportunity to work at family sustaining jobs.
- Blueprints is the leader of community based strategies that end poverty.

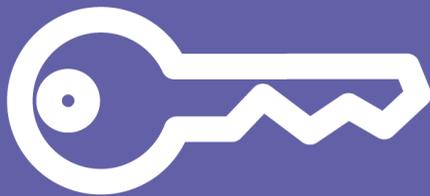


OUR SERVICES



MIND

Strengthen and sharpen your mind. From ABCs to GEDs and beyond, we can help you learn everything needed.



HOME

Stabilize and secure your home. From safety for kids to stability for families, we can help you establish a place to live and thrive.



HEALTH

Preserve and improve your wellbeing. From health checks to healthy greens and grains, we can help you stay active and strong.



WALLET

Take charge of your wallet. From budget basics to savings strategies, we can help you earn and balance a livable wage.



Early Head Start, Head Start & PA Pre-K Counts

Our federally and state funded early childhood education programs are designed to comprehensively help low and moderate income families achieve greater levels of self-reliance, promote healthy growth and development and achieve school readiness and success.

745 families served in Washington and Greene Counties

100% of children served met eligibility requirements

100% enrollment maintained throughout the year

87% of children received physical exams and 99% were up to date on immunizations (Head Start)

82% were up to date on dental exams and 100% received preventative dental care (Head Start)

84% of children received physical exams and 100% were up to immunizations (Early Head Start)

100% received dental screenings (Early Head Start)



pennsylvania
PRE-K COUNTS



IN THE 2017-18 PROGRAM YEAR,

89%

OF THE HEAD START CHILDREN
MET OR EXCEEDED SCHOOL
READINESS EXPECTATIONS

The Head Start Approach to School Readiness means that children are ready for school, families are ready to support their children's learning, and schools are ready for children. At Blueprints, we utilize research based curriculums to support and promote early learning and development. Children are assessed three times per year to determine progress towards kindergarten readiness. Blueprints and school districts across Washington and Greene Counties have developed strong partnerships supporting children and families on their school readiness journey. Our school readiness goals are aligned with the Head Start Early Learning Outcomes Framework (HSELOF) and Pennsylvania Early Learning Standards.

After School Program

Blueprints' After School Program serves adjudicated dependent youth by providing services that offer a strengths-based approach to children and families.

55 students served

96% improved grades

96% achieved/maintained housing stability

98% had no instances of criminality

Truancy Intervention & Prevention Program

The Truancy Intervention Prevention Program (TIPP) is a county-wide, inter-agency effort to assist schools and families with issues of truancy. TIPP is a voluntary program that currently serves students and families throughout school districts in Washington County.

1,442 students in 13 school districts participated

97% resolved truancy

Building Futures

Building Futures (Family Literacy, Adult Education, Getting Ahead, Computer Classes, Post-Secondary Transitions) programs provide educational and guidance to strength financial well-being; employment skill development, and social capital to transition out of poverty to a more secure economic future.

21 adults obtained GED credentials

17 people graduated from the Getting Ahead Class

36 people enrolled in postsecondary education

Success Story

The Pre-K program has really helped my daughter and our family in many ways. Miss Angel and Ms. Charlene are amazing. They both have had a part in my daughter coming a long way. They have taught her not only things to get her prepared for Kindergarten, but also life skills. She has always been well mannered for a four year old, but now she is so much better with expressing how she feels. She has also taught her brother, who will hopefully be in the program next year. I feel so much better about sending her to Kindergarten now, thank you to her amazing teachers and this program.

Lacie G., parent

Blueprints Pre-K classroom at Carmichaels Elementary



Foster Care & Adoption

Blueprints provides support services to children and families who need to establish safe, loving homes.

Foster care connects children with community members and nurturing homes. **Kinship care** places children with relatives within the family. **Treatment foster care** surrounds youth who have severe behavioral, emotional, or mental health needs with support. When reunification is not possible, **adoption** creates safe, secure, permanent homes.

89 Children found their forever homes

74 adoptions

29 reunifications with biological families

14 achieved permanent legal custody

386 children placed in foster care

88% placed in kinship care

Independent & Transitional Living

Youth who are nearing or have recently aged out of foster care participate in training and gain resources so they can attain and maintain a healthy self-reliance.

239 youth served in Independent Living & Family Group Decision Making

0% of surveyed youth reported homelessness

Conducted 8 out of 8 successful Family Group Decision Making Conferences

3 youth served in Transitional Living

100% achieved housing stability

100% income maintenance

Home Ownership Center

We help potential home owners of all income levels. Participants can become a home owner, repair credit, or obtain foreclosure assistance. Our programs also help those who are homeless, near homeless, or struggling with utilities.

49 homes purchased

118 foreclosures mitigated

142 households received emergency rent or mortgage assistance

583 families maintained safe and affordable housing

Success Story

Blueprints' Foster Care and Permanency Programs had the pleasure of working with a young lady who we first met when she was nine years old. This sweet girl came into care and remained for the next 1,175 days before being returned to her birth parent. She returned to Blueprints' Foster Care program six months later, and remained with us until she was adopted, having spent a total of 1,518 days in care. Returning to foster care left this young lady very shy and experiencing loyalty issues related to her relationship with her birth parents. She often blamed herself for her placement in foster care. However, she began to trust those around her, she excelled in school and found herself making straight A's! Her adoptive family has exposed her to many experiences, including dance and karate classes. One of her fondest memories was experiencing sand between her toes during a family vacation to the beach, which she excitedly detailed to her Blueprints' Caseworker. It is with great joy that we celebrate her permanence and a future in which she'll have a loving, stable and supportive family.



Women, Infants & Children (WIC)

WIC increases the probability of positive birth outcomes and improves the health of participants through critical stages of growth and development.

WIC helps ensure that mothers and babies get off to a good start with breastfeeding. WIC Peer Counselors are available to support them, as breastfeeding improves overall health and lowers healthcare costs.



5,648 mothers and children served

2,780 children obtained age appropriate immunizations, medical and dental care

2,107 children received physical exams and developmental delay screenings

Thank You WIC

My premature baby left me hopeless and weak; I was broken in pieces. There was seemingly no one to turn to for help, especially with food for my baby, as it was so expensive. My insurance denied me at this critical time, and other charitable organizations would not help. I exhausted every resource I had. I finally turned to WIC for help, and it became a blessing for my family and me. WIC heard my cries, saw my pain, and understood all I was going through. WIC not only helped me with food, but also provided a shoulder for my tears. They listened and comforted me at every visit. Chandra put me at ease with her compassionate soul and to this day, I feel a special joy each time I think of her. She made me so happy, her smiles were so encouraging, and she met every nutritional support I needed. I also worked with Rose, who was so nice and made sure I got everything I needed for the month. The entire WIC team was amazing. They recognized the stress and pain of a desperate mother in search of food and good health for her little boy. WIC took me in, cared for me, and gave me hope.

My call to WIC changed my life forever. I cannot thank WIC enough for their endless support, love, encouragement, strength and quality of service they provided to my family!

Older Adult Programming

We support our senior population, helping them to age gracefully, safely and independently.

1,389 seniors received services from Blueprints

54,682 home delivered meals distributed to 397 seniors

400 seniors received care management intervention

Success Story

A Greene County senior began receiving home delivered meals after her discharge from a nursing facility for a fractured shoulder. Her limited range of motion in her shoulder, along with other physical ailments made meal preparation difficult. She received home delivered meals until she was well enough to start attending the Senior Center a few days a week. After a year, she was able to regain her strength and now attends Senior Center programming 5 days a week.

Another senior utilizes three programs at Blueprints. She receives Home Delivered Meals, participates in the Store-To-Door grocery delivery program, and receives Telephone Reassurance phone calls. Her family has all left Greene County, and are not able to check on her regularly. Her health impairs her ability to complete tasks independently. Blueprints' programming for seniors ensures that she receives nutritious hot meals, volunteer contact for safety, and she is able to maintain a comfortable level of independence.

Work Based Learning Experiences

Through referrals and funding from the PA Office of Vocational Rehabilitation, high school students with disabilities gain educational opportunities through connections to local businesses.

182 students with disabilities were placed in worked based learning experiences with area employers
152 completed 90 hours of work based learning experience

Volunteer Income Tax Assistance (VITA)

We offer free tax return preparation and e-filing by IRS-trained volunteers.

516 households received free tax preparation and filing assistance
\$693,372 in total federal refunds
197 eligible for \$248,369 in Earned Income Tax Credits (EITC)

Financial Capabilities Center

The financial capabilities center helps people take charge of their wallet. They learn saving strategies, how to better manage their money, and develop a household budget. Case managers help clients budget, manage, and save money through individual coaching sessions and weekly classes.

526 people participated in the Financial Capabilities Center
155 people received credit repair services
350 people were placed in employment

A Little *LIFT*

Established in November of 2017, A Little *LIFT* is a web based, community supported barrier elimination initiative. Barriers to self-reliance are a reality for Blueprints' clientele. A Little *LIFT* provides an avenue for the community to ensure that people continue on their journey to independence and security.

23 households overcame a barrier through A Little LIFT initiative
\$7,649 raised through A Little LIFT to remove client barriers

Success Story

Renee and Richard Cooper first enrolled in Blueprints services in 2013 for Head Start. From 2013 to 2018, they have had all of their 4 children participate in Head Start and Early Head Start services. Upon enrollment, they were both unemployed and Renee had just lost her unemployment compensation. Having just had a new baby, they were getting worried. At the time, they received assistance with SNAP benefits and Medical Assistance. Financial freedom sounded like an impossible dream.

Renee found employment with the post office, and Richard stayed home to take care of their children. Renee was only guaranteed 1 day per week at the post office though. They struggled with living paycheck to paycheck, and they were constantly stressed about money. Renee and Richard were determined to improve their family's future, and she took every extra training she could find at additional post offices, often traveling far from home. In September 2017, their hard work paid off and she was hired as a full time rural carrier with benefits.



As a new full-time Blueprints' employee, they felt home ownership was finally in reach. They began credit counseling and enrolled in Match Savings Account in 2018. They successfully brought their credit from 523 to 724 by paying off student loans and credit cards. One year later, they have reached their \$2000 savings goal and are applying for a mortgage to purchase the house that their family has called home for years.

Renee and Richard have attained self-sufficiency and do not qualify for any types of government assistance. They have further stabilized their family's financial future by fitting life insurance, disability insurance, and retirement plans into their budget. Richard has plans to start bringing in extra income as their youngest goes to school this fall, and they even plan to buy the extra land behind their home so their kids have plenty of space to play and grow. They feel that having reached these huge goals, it shows their children that they should reach for the stars. They switched their mentalities from focusing on the short term needs, to planning for future goals. The relief of going from wondering if they can put gas in the car to having savings for emergencies and retirement is priceless. They say thanks to Blueprints, their children now have a true home that is all their own.

HEAD START PARENT ENGAGEMENT

Family engagement is a collaborative and strengths-based process through which early childhood professionals, families, and children build positive and goal-oriented relationships. It is a shared responsibility of families and staff at all levels that requires mutual respect for the roles and strengths each has to offer. Family engagement focuses on culturally and linguistically responsive relationship-building with key family members in a child's life. These people include pregnant women and expectant families, mothers, fathers, grandparents, and other adult caregivers. It requires making a commitment to creating and sustaining an ongoing partnership that supports family well-being. It also honors and supports the parent-child relationships that are central to a child's healthy development, school readiness, and well-being. The Office of Head Start Parent, Family, and Community Engagement Framework is a guide to learning how family engagement promotes positive, enduring change for children, families, and communities.

HEAD START FEDERAL REVIEW AND FINANCIAL AUDIT

The statement of financial position and related financial statements were audited by Guthrie, Belczyk & Associates, LLC. The auditor's report was an unqualified opinion, and there were no significant deficiencies or material weaknesses in internal control and no instances of non-compliance. The Federal Department of Health and Human Services, Administration for Children and Families (ACF), last conducted an on-site monitoring review of the Blueprints Head Start and Early Head Start programs in November 2013. There were no instances of material weakness, and it was determined that both programs were in compliance with all applicable Head Start Program Performance standard laws, regulations and policy requirements.

HEAD START EXPENDITURES

	budget	actual
In-kind	\$1,226,716	\$1,226,716
Indirect Costs	\$417,151	\$439,428
Other	\$524,971	\$514,660
Contractual	\$324,622	\$311,681
Supplies	\$221,608	\$147,341
Equipment	\$14,000	\$12,219
Travel	\$58,732	\$63,721
Fringe Benefits	\$1,001,043	\$1,022,831
Personnel	\$2,344,737	\$2,394,981
Total	\$6,133,580	\$6,133,580

EARLY HEAD START EXPENDITURES

	budget	actual
In-kind	\$331,940	\$331,940
Indirect Costs	\$127,903	\$116,758
Other	\$78,778	\$95,483
Contractual	\$49,024	\$67,689
Supplies	\$40,817	\$99,279
Equipment	\$7,000	\$3,059
Travel	\$18,959	\$37,317
Fringe Benefits	\$277,671	\$230,667
Personnel	\$727,605	\$659,093
Total	\$1,659,697	\$1,641,285

Success Story

Our youngest son Max, who is two years old, is enrolled in the Blueprints Early Head Start Home Base Program. As parents, my husband and I have learned that we are our child's very first educator. The Parents As Teachers curriculum has expanded our knowledge about our child's development, while also focusing on our family's well-being. The weekly home visits with Ms. Kate have taught us so many valuable ways to facilitate learning. She models effective learning strategies that we can use throughout the week to support our son's growth & development. Since starting the program, Max has increased his vocabulary extensively, from not talking more than a few words when he first came into the program, to using 5 to 6 word sentences! As a result, he is able to effectively communicate and interact with others. This program has given our family so much, and I truly cannot express how thankful we are for all they have done and helped us to achieve.

Renee C. - Burgettstown Elementary School



COMMUNITY ASSESSMENT SUMMARY

In Washington and Greene counties there continues to be a need for Head Start and Early Head Start services. There are more than 2,100 children in the two counties under age 5 and living in poverty. In early 2018, there were 167 children on the wait list for enrollment. An important part of the Community Assessment is the Parent Survey, which included questions about economic, housing, employment, health and social issues. Data from the surveys indicates that the greatest areas of need are related to income, job training, and affordable housing. Programs and partnerships are highlighted in the Community Assessment to support families in meeting their goals.

BALANCING OUT

SOURCE OF FUNDS

July 1, 2017 – June 30, 2018

Government Grants	\$4,522,134
Department of Health & Human Services-Head Start	\$4,906,864
Department of Health & Human Services-Early Head Start	\$1,309,345
PA Department of Education-Pre K	\$3,559,500
PA Department of Education-State Funded Head Start	\$1,046,156
U.S. Department of Agriculture-Head Start-CACFP	\$345,832
Connecting Children & Families and Related Services	\$7,015,691
PA Department of Human Services-Home Visitation	\$10,907
Program Services Fees	\$483,895
In Kind Contributions-GAAP	\$140,397
Investments	\$13,892
United Way of Washington County	\$63,650
Fundraising & Miscellaneous Income	\$181,148
Total Source of Funds	\$23,599,411

USE OF FUNDS

July 1, 2017 – June 30, 2018

Head Start Educational Services	\$4,906,864
Early Head Start Educational Services	\$1,309,345
Pre K Educational Services	\$3,559,500
State Funded Head Start Educational Services	\$1,046,156
Head Start CCFP Services	\$345,832
PA Department of Human Services-Home Visitation	\$10,907
Other Educational Services	\$46,358
Connecting Children & Families	\$6,194,318
Building Futures	\$2,138,075
Aging Well	\$791,705
Nutrition Services	\$824,312
Fundraising	\$46,920
Management & General	\$2,147,518
Total Source of Funds	\$23,367,810

For registration and financial information, contact the PA Bureau of Charitable Organizations at 1.800.732.0999. Registration does not imply endorsement. Blueprints is funded in part by the PA Department of Community Economic Development (DCED), the United Way of Washington County, the Greene County United Way, the Southwestern Pennsylvania Area Agency on Aging, the Pennsylvania Department of Aging, and Washington County Children and Youth Services.

STATEMENT OF FINANCIAL POSITION

June 30, 2018

ASSETS

Current Assets:	
Cash and Cash Equivalents	\$2,588,059
Grants and Fees Receivable	\$2,245,700
Investments	\$1,234,062
Receivables from Related Entities	\$17,150
Prepaid Expenses	\$133,252
Current Portion of Notes Receivable	\$44,894
Program Services Fees	\$483,895
Inventory	\$43,658
Total Current Assets	\$6,306,775
Other Assets:	
Endowments	\$32,569
Notes Receivable	\$202,939
Property and Equipment	\$2,605,545
Total Other Assets	\$2,841,053
Total Assets	\$9,147,828

LIABILITIES & NET ASSETS

Current Liabilities:	
Accounts Payable	\$705,318
Accrued and Withheld Expenses	\$1,187,977
Deferred Revenue	\$222,142
Total Liabilities	\$2,115,437
Net Assets:	
Unrestricted	\$6,888,092
Temporarily Restricted	\$111,730
Permanently Restricted	\$32,569
Total Net Assets	\$7,032,391
Total Liabilities & Net Assets	\$9,147,828

IN KIND DONATIONS

(2017 - 2018)

The total value of all In Kind Donations provided to Blueprints for fiscal year 2017 - 2018 is \$2,031,278

THANK YOU

84 Lumber Company
A-1 Electric
AC Dellovade
Accutrex Products, Inc
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Tershel & Associates
Thomas, Gianna
Tomko, Kelly
Trappuzzano, Lauren
Trinity Assembly of GOD
Union Valley Baptist Church
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United Way of Washington Co.
US Department of Agriculture
U.S. Department of Health & Human Services
US Department of Housing & Urban Development
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